

TABLE NO. 4
Direct Premiums Written - 2004
Fraternal Data not Included

			Direct Premiums Written		Increase or Decrease	
			2004	2003	Amount	Percent
1	LIFE:					
		Life Premis	12,714,817	11,839,079	875,738	7.40%
		Annuities	19,509,893	21,513,862	-2,003,969	-9.31%
		Annuity Deposit Funds	4,206,237	5,177,997	-971,760	-18.77%
		Other Considerations	8,812,264	8,043,845	768,419	9.55%
			45,243,211	46,574,783	-1,331,572	-11.13%
2	FIRE:		659,046	657,041	2,005	0.31%
		Earthquake	503,546	478,388	25,158	5.26%
		Allied Lines	652,701	598,759	53,942	9.01%
	MULTIPLE PERIL:					
		Farmowners	165,561	156,533	9,028	5.77%
		Homeowners	5,842,416	5,296,013	546,403	10.32%
		Commercial	2,411,018	4,029,787	-1,618,769	-40.17%
3	MARINE:					
		Ocean	263,810	233,478	30,332	12.99%
		Inland	1,306,030	1,329,763	-23,733	-1.78%
4	TITLE		3,068,170	3,336,797	-268,627	-8.05%
5	SURETY		1,101,824	1,119,978	-18,154	-1.62%
6	DISABILITY (Life and PC)		10,094,740	9,283,170	811,570	8.74%
7	LIABILITY:					
		Private Passenger Auto	10,727,458	10,430,575	296,883	2.85%
		Commercial Auto	2,180,937	2,069,346	111,591	5.39%
		Medical Malpractice	687,673	706,606	-18,933	-2.68%
		Other	4,500,641	4,032,702	467,939	11.60%
8	WORKER'S COMPENSATION		16,085,590	14,683,800	1,401,790	9.55%
9	BOILER AND MACHINERY		97,056	105,257	-8,201	-7.79%
10	BURGLARY		14,891	13,497	1,394	10.33%
11	CREDIT		82,449	79,115	3,334	4.21%
12	AUTO PHYSICAL DAMAGE:					
		Private Passenger	8,282,681	7,897,708	384,973	4.87%
		Commercial	748,768	739,907	8,861	1.20%
13	AIRCRAFT		203,031	230,408	-27,377	-11.88%
14	MORTGAGE GUARANTY		505,750	585,426	-79,676	-13.61%
15	MISCELLANEOUS		360,145	356,915	3,230	0.90%
16	FEDERAL FLOOD		128,541	116,744	11,797	10.11%
Totals			115,917,684	115,142,496	775,188	0.67%